## **BIOREFERENCE OVERVIEW**



# **BIOREFERENCE COVID-19 RESPONSE**



Serving all 50 states with testing locations in: Elmwood Park, NJ; Melbourne, FL; Gaithersburg, MD; Houston, TX; Campbell, CA

- Currently, PCR and/or Antibody Testing is being performed out of NJ, FL and MD
- PCR & Antibody turnaround time (TAT) 2-3 days
- "Priority" account TAT is 24 hours or less (6 hours once in the lab)
- Performed approximately 1 million COVID-19 PCR tests to date
- Capacity to run 60,000 PCR tests per day
- Capacity to run 400,000 antibody tests per day
- Partnering with New York, New Jersey, Florida and Michigan, multiple cities, municipalities and hospital systems
- Operating more mobile PCR collection sites than any other commercial laboratory
- All testing done on FDA/EUA equipment

# TESTING CAPABILITIES

All testing will be done on FDA/EUA approved equipment.

### **COVID-19 PCR Platforms – Limit of Detection**

Roche: Observed TCID50/mL: Target 1 is 0.009 and Target 2 is 0.003. Predicted TCID50/mL: Target 1 is 0.007 and Target 2 is 0.004.

Hologic: TCID50/mL: 1X10-2

ThermoFisher: 10 Genomic Copy Equivalents/reaction

Seegene: 1,250 copies/mL

### PCR Sample Collection

Mid-turbinate and saliva collection upon validation

### COVID-19 Antibody

### Platforms

Each COVID-19 antibody test performed by BioReference is performed on the below platform:

• Roche Elecsys Anti-SARS-CoV-2

### Sensitivity and Specificity

Roche assay: Sensitivity: 100% (≥ 14 days after diagnosis) Specificity: 99.8%

Antibody Sample Collection: Blood draw (Serum or Plasma)

## ACQUIRING THE SPECIMEN

- Mid turbinate swab
- Self swab with medical oversight from our staff or, our staff will swab the patient; their choice
- Saliva In process of evaluating collection devices and validation will be complete in coming weeks
- Blood draw for antibody testing
- It technology advances or changes, we will pivot to new technology

## SPECIMEN SITE COLLECTION OPTIONS

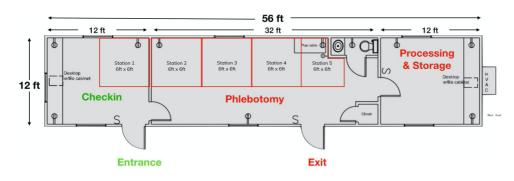
- BioReference can stand up a dedicated on premises turn-key specimen collection location customized to your facility; short or long-term available
- We provide all set-up, materials and personnel
- We are very sensitive to issues of patient flow, exposure and staff comfort as to where they get tested. If your facility space is not optimal to host a collection site, we can provide a on-campus "in parking lot" solution

# SPECIMEN COLLECTION NEAR FACILITY IN PARKING LOT TURN-KEY MEDICAL TRAILERS TO

PLACE ON SITE: This may alleviate staff concerns around daily work flow and possible facility contamination

### Medical Trailer in the parking lot

- 5 Testing Stations in 1 Medical Trailer offers ability to test up to 500 individuals daily
- In addition to scheduling capabilities, we have queuing management technology that limits person-to-person interactions and reduces wait times and traffic flow issues at the site



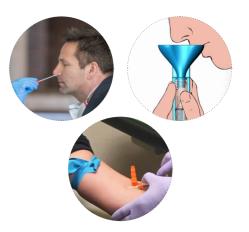


## DATA ANALYTICS SUPPORT

Our team has deep integration and CRM experience and can facilitate the availability of tailored workplace analytic tools

Recently, we have had such discussions with salesforce.com regarding their 'work. com' solution offering a workplace command center for a single point of insight following our result delivery:

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# DIGITAL EXPERIENCE



REGISTRATION

Unique by client | Host organization sends communication and registration link | Demographics | Appointment | Confirmation #

### 1. Provide demographics and select location



#### 2. Select date and time



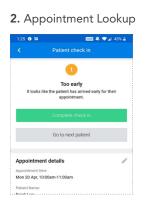
### 3. Confirmation and QR code



Appointment confirmation | Identity Verification | Demographics update | Portal account creation

### 1. Present QR code





3. Confirm or Update

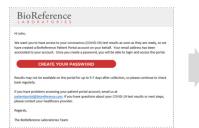
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RESULTS

Notifications | Secure delivery | Download | Educational content

## 1. Auto-Registration

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#### 2. Consumer Friendly Reports



Host organization must obtain and provide to BioReference a HIPAA compliant authorization for us to release results to the host.

(Participant results are available in 2-3 days)